



July 31, 2015

Roger Waldron
President
The Coalition for Government Procurement
1990 M Street, N.W.
Washington, DC 20036

Dear Roger,

Thank you for your correspondence outlining the Coalition's concerns regarding the expiration of Federal Supply Schedule (FSS) contracts that are reaching the end of their 20 year term ("Evergreen"). We agree that this is a critical issue.

We are addressing contracts nearing expiration by awarding dual contracts. Schedule 70 has already begun to implement this approach. It is also worth noting that, as part of the consolidation of the Professional Service Schedules, the Management Services Center is in the process of migrating approximately 370 contractors to the new Professional Services Schedule. These contractors will receive new 20 year contract terms.

FAS will prioritize expiring contracts based on the length remaining in the contract period and contract sales. Recognizing that we are unable to extend existing Blanket Purchase Agreements (BPAs), moving forward FAS will look to establish dual contracts at year 15 to ensure continuity of service to our customers. In parallel, FAS is addressing what actions can be taken to streamline the proposal submission and review process for these contractors. The Coalition's recommendations have been very helpful. FAS intends to implement the following changes through solicitation refreshes by the end of the fiscal year.

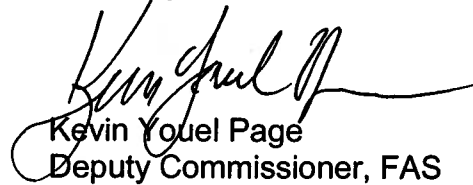
- Waiving the Administrative Proposal, with the following exceptions:
 - Active SAM registration
 - New Subcontracting plan (if applicable)
 - Agent Authorization Letter and,
 - Summary of Offer

- Waiving most, if not all, of the Technical Proposal (Corporate Experience, Project Experiences, and Quality Control narratives)
- Eliminating the Dun and Bradstreet Open Ratings ratings requirement
- A Price Proposal pursuant to SCP-FSS-001-004 provisions is still required.

A couple of things to note is that we plan to engage in rulemaking to allow BPAs to extend beyond the 20th year, and we also plan to dramatically improve our supplier and customer engagement through social media, meetings, training, publications, and participation in outreach events. An ongoing dialogue will help FAS ensure that the MAS program remains a preferred contract solution.

FAS appreciates the Coalition's interest and continued partnership in making the MAS program a success.

Sincerely,



Kevin Youel Page
Deputy Commissioner, FAS